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Roll No. ....

**F-156**

**B.B.A. EXAMINATION, Dec. 2017**

(Sixth Semester)

(Re-appear Only)

(BBA)

BBA-312

PERSONALITY AND SOFT SKILLS  
DEVELOPMENT

*Time : 3 Hours]*

*[Maximum Marks : 70*

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Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

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**Note :** Attempt *Five* questions in all, selecting at least *one* question from each Unit.

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**P.T.O.**

### **Unit I**

1. Define personality. What are the different patterns of personality ? Also discuss the personality consciousness. **14**
2. Write short notes on the following :
  - (a) Symbols of self
  - (b) Molding of personality pattern. **7,7**

### **Unit II**

3. Discuss in detail the physical and intellectual determinants of personality. How do they impact the personality of any individual ? **14**
4. Write short notes on the following :
  - (a) Social determinants of personality
  - (b) Educational and Family determinants. **7,7**

### **Unit III**

5. What is time management ? How does time management affect your personality ? Explain while citing suitable examples. **14**

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6. Discuss in detail the different aspects of healthy personality. Also discuss the methods of managing personal stress. **14**

### **Unit IV**

7. How does the interpersonal and group skill affect your personality ? Discuss in detail while citing suitable examples. **14**
8. What are the different factors responsible for fostering motivational environment in the organisation ? Discuss with a special reference to conducting meeting for the same. **14**

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