

No. of Printed Pages : 03

Roll No. ....

**II-496**

**Dual Degree-BMS-MBA  
EXAMINATION, May 2018**

(Ninth Semester)

(Re-appear Only)

MBIHRM07

**PERSONAL GROWTH AND  
INTERPERSONAL EFFECTIVENESS**

*Time : 3 Hours]*

*[Maximum Marks : 70*

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Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

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**Note :** Attempt *Five* questions in all, selecting at least *one* question from each Unit. All questions carry equal marks.

(3-10/19)M-II-496

**P.T.O.**

### **Unit I**

1. Define Personality. Explain various trait theories giving special reference to Guilford Peogut. Also explain Myers Briggs Type Indicator Test.
2. Explain the concept of personality growth. How will you differentiate between self awareness and self esteem ? Discuss the role of life, society and oranization in personal growth.

### **Unit II**

3. Comment on social adjustment and habit formation. What are the habits of personal effectiveness ? Explain the seven habits of highly effective people.
4. Explain the concept of Adrogogy and Pedagogy. How will you explain the adult learning process ? Explain the relatedness of personality development to learning styles.

### **Unit III**

5. Write detailed notes on the following :
  - (a) Interpersonal relations and personal growth
  - (b) Johari window and FIRO-B
  - (c) Deference mechanism in group.
6. Write detailed notes on the following :
  - (a) Neuro linguistic programming
  - (b) Convergent and divergent thinking
  - (c) Blocks to creativity.

### **Unit IV**

7. Write detailed notes on the following :
  - (a) T-group and sensitivity training
  - (b) Encounter group sand human process labs
  - (c) Life position, scripts and games.
8. Define transactional analysis. Also explain in detail the concept of ego states, types of transactional and time structuring.