

No. of Printed Pages : 03

Roll No. ....

**18BB2001**

**M.B.A. EXAMINATION, May 2019**

(Second Semester)

(C Scheme) (Main Only)

MASTER OF BUSINESS ADMINISTRATION

MBA102C

Organizational Behaviour

*Time : 3 Hours]*

*[Maximum Marks : 75*

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Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

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**Note :** Attempt *Five* questions in all, selecting at least *one* question from each Unit.

(1-03/21) M-18BB2001

**P.T.O.**

### **Unit I**

1. What is the need of understanding organizational behaviour ? Discuss the process of evolution of concept of organizational behaviour. **15**
2. Write detailed notes on the following :
  - (a) Foundation of Individual Behaviour **7½**
  - (b) Challenges for organizational behaviour in organizations. **7½**

### **Unit II**

3. What is perception ? What are the factors affecting perception ? Discuss the applications of the concept of perception in organizations. **15**
4. Define Motivation. Explain in detail :
  - (a) Vroom's expectancy theory **7½**
  - (b) X & Y theory of motivation. **7½**

### **Unit III**

5. Discuss the various reasons of organizational politics. How is it managed ? **15**
6. Define group and group dynamics. Explain the concept of Transactional Analysis in detail. **15**

### **Unit IV**

7. Write detailed notes on the following :
  - (a) Organizational climate and its dimensions and determinants. **7½**
  - (b) Organizational effectiveness and its approach. **7½**
8. Define Change. How can you say that "change is constant" ? Also explain Lewin's three step model of change. **15**