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E174

B.H.M. EXAMINATION, 2020

(Fifth Semester)

(Old Scheme) (Re-appear Only)

(BHM)

BHM307

FRONT OFFICE MANAGEMENT

Time: 3 Hours [Maximum Marks: 75]

Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

Note: Attempt *Five* questions in all, selecting at least *one* question from each Unit. All questions carry equal marks.

Unit I

- 1. Discuss the 'Job Description' of Night Auditor in a five star hotel.
- 2. Discuss the process of Night Auditing.

Unit II

- 3. Define Yield Management and its objectives in detail.
- **4.** Discuss the techniques that are used in Yield Management.

Unit III

- **6.** Discuss the concept of Ownership Structure of a hotel and discuss its merits and demerits in short.
- **6.** Explain the concept of Franchise and discuss its advantages and disadvantages in brief.

Unit IV

- 7. What is PMS and its significant in Front office department in a hotel.
- 8. Explain the usability of computer in Front office department in a Large Hotel.