No. of Printed Pages: 03	Roll No
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II-496

M.B.A. EXAMINATION, May 2017

(Ninth Semester)

(5 Years Integrated)

(Re-appear Only)

PERSONAL GROWTH & INTERPERSONAL EFFECTIVENESS

MBI-HRM-07

Time: 3 Hours [Maximum Marks: 70

Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

Note: Attempt *Five* questions in all, selecting at least *one* question from each Unit. All questions carry equal marks.

(2-48/7) M-II-496

P.T.O.

Unit I

- 1. Explain the nature and scope of personal growth. Distinguish between self-esteem and self-awareness. Gow can an individual increase the interpersonal success through self awareness?
- 2. How does understanding of the Carl Jung aspects of personality and MBTI (Myer-Briggs Type Indicator) help managers in organisations?

Unit II

- **3.** (a) Explain briefly the seven habits of highly effective people.
 - (b) Explain different learning styles and their relationship to personality development.
- **4.** Does behaviour always follows from attitudes? Why or why not? Discuss the factors that affect whether behaviour follows from attitudes.

2

Unit III

- **5.** Differentiate between creativity and innovation. Explain the different phases of creativity process.
- **6.** (a) What is FIRO-B and mention the advantages ?
 - (b) Discuss some of the major defense mechanisms in groups.

Unit IV

- 7. What is transactional analysis? Explain the types of transactions and time structuring.
- **8.** Write short notes on the following:
 - (a) Experience learning Methodology-Sensitivity training
 - (b) Scripts and Games.

M-II-496

(2-48/8) M-II-496

3

140