No. of Printed Pages: 03 Roll No. .....

# **CC-386**

## M.B.A. EXAMINATION, May 2017

(Fourth Semester)

(Main & Re-appear)

HRM-09

## PERFORMANCE MANAGEMENT

Time: 3 Hours] [Maximum Marks: 70

Before answering the question-paper candidates should ensure that they have been supplied to correct and complete question-paper. No complaint, in this regard, will be entertained after the examination.

**Note**: Attempt *Five* questions in all, selecting at least *one* question from each Unit. All questions carry equal marks.

(1-15/38) M-CC-386

P.T.O.

#### Unit I

- 1. What is Performance Management? What are the basic issues that a good performance management system should address? In what ways does performance management play its role in all HR activities?
- 2. Discuss in detail the performance management process. Bring out the importance of continuous feedback as an inherent and critical part of performance management process.

### Unit II

- **3.** How performance management system can be effectively implemented in the organisation? Explain.
- **4.** What is performance measurement? Explain the various performance measurement approach.

#### **Unit III**

**5.** Discuss the most popular performance appraisal method being use in Indian Industries.

2

M-CC-386

- **6.** Write short notes on the following:
  - (a) The role of the appraiser
  - (b) Raters errors.

#### **Unit IV**

- 7. How can performance counseling be made effective?
- **8.** Discuss the concept of 360° (degree) feedback as a development tool. Also, mention the precautions which should be taken while introducing 360° feedback appraisal system.

(1-15/39) M-CC-386 3 270